

Homework #4

Suggested Solutions

Problem 1. (A model of quitting)

Consider the following problem of a worker who decides when to quit his job. He wants to maximize

$$\mathbb{E} \sum_{t=0}^{\infty} \beta^t y_t, \quad 0 < \beta < 1,$$

where y_t is his income in period t .

Each period the worker receives a new job offer, irrespective of his employment history. New jobs are identical. They pay wage $w_0 > 0$ and are available to the worker without having to search. Subsequent wages on any job evolve as follows. With probability $\phi > 0$ the wage remains the same as it was last period and with probability $(1 - \phi)$ it is drawn from a fixed distribution with c.d.f. F with $F(0) = 0$ and $F(B) = 1$ for some $B > w_0$ and finite. The worker observes his current wage and decides whether to quit his current job and start a new one.

- (a) Formulate the Bellman equation for the worker's problem.
- (b) Show that the worker's optimal policy is characterized by a reservation wage, and solve for it. (Hint: Assume that $V(\cdot)$ is strictly monotone.)

Suppose now that the worker can only receive the starting wage w_0 by searching. The objective function becomes

$$\mathbb{E} \sum_{t=0}^{\infty} \beta^t (y_t - \gamma(s_t)),$$

where $\gamma(s)$ is the cost of searching with intensity s . Assume $\gamma'(s) > 0$. The worker can only search for a job in those periods when he is unemployed. If he searches with intensity s then at the beginning of the following period, with probability $\pi(s)$, he receives an offer to work at the wage w_0 , where π is differentiable, strictly increasing, and strictly concave function. The worker remains unemployed with probability $(1 - \pi(s))$. Subsequent wages on any job evolve as before. Finally, assume that if the worker quits his job, he must pay a job destruction tax $\tau > 0$ to the government.

- (c) Formulate the Bellman equation(s) for the worker's problem. (Hint: write down two Bellman equations: one for $V(0)$ (value of being unemployed and searching a job with intensity s) and another for $V(w)$.)
- (d) Show that the optimal policy again has a "reservation wage" characterization. (Hint: It's enough to derive \bar{w} as a function of $\int_0^B V(w') dF(w')$.)
- (e) What is the effect on the reservation wage of an increase in the tax on job destruction?

Solution:

$$(a) \quad V(w) = \max \left\{ \underbrace{w + \phi\beta V(w) + (1 - \phi)\beta \int_0^B V(w')dF(w')}_{\text{keep current job with current wage } w}, \right. \\ \left. \underbrace{w_0 + \phi\beta V(w_0) + (1 - \phi)\beta \int_0^B V(w')dF(w')}_{\text{leave current job and get a new one with current wage } w_0} \right\}.$$

(b) There is a reservation wage \bar{w} which makes a worker indifferent between leaving a job or keeping it.

$$\bar{w} + \phi\beta V(\bar{w}) + (1 - \phi)\beta \int_0^B V(w')dF(w') = w_0 + \phi\beta V(w_0) + (1 - \phi)\beta \int_0^B V(w')dF(w'), \\ \bar{w} + \phi\beta V(\bar{w}) = w_0 + \phi\beta V(w_0).$$

If we assume that $V(\cdot)$ is strictly monotone, we get $\bar{w} = w_0$.

$$(c) \quad V(0) = \max_s \{-\gamma(s) + \pi(s)\beta V(w_0) + (1 - \pi(s))\beta V(0)\},$$

$$V(w) = \max \left\{ w + \phi\beta V(w) + (1 - \phi)\beta \int_0^B V(w')dF(w'), -\tau + V(0) \right\}.$$

$$(d) \quad \text{FOC: } [s]: -\gamma'(s^*) + \beta\pi'(s^*)V(w_0) - \beta\pi'(s^*)V(0) = 0 \Rightarrow V(0) = V(w_0) - \frac{\gamma'(s^*)}{\beta\pi'(s^*)}.$$

$$V(w) = \max \left\{ w + \phi\beta V(w) + (1 - \phi)\beta \int_0^B V(w')dF(w'), -\tau + V(w_0) - \frac{\gamma'(s^*)}{\beta\pi'(s^*)} \right\}.$$

There is a reservation wage \bar{w} which makes a worker indifferent between leaving a job or keeping it:

$$\bar{w} + \phi\beta V(\bar{w}) + (1 - \phi)\beta \int_0^B V(w')dF(w') = -\tau + V(w_0) - \frac{\gamma'(s^*)}{\beta\pi'(s^*)} = V(\bar{w}),$$

$$\bar{w} + (1 - \phi)\beta \int_0^B V(w')dF(w') = (1 - \phi\beta)V(\bar{w}),$$

$$V(\bar{w}) = \frac{\bar{w}}{1 - \phi\beta} + \frac{(1 - \phi)\beta}{1 - \phi\beta} \int_0^B V(w')dF(w'),$$

$$\bar{w} + \frac{\phi\beta}{1 - \phi\beta}\bar{w} + \frac{\phi(1 - \phi)\beta^2}{1 - \phi\beta} \int_0^B V(w')dF(w') + (1 - \phi)\beta \int_0^B V(w')dF(w') = V(w_0) - \tau - \frac{\gamma'(s^*)}{\beta\pi'(s^*)},$$

$$\frac{\bar{w}}{1 - \phi\beta} + \frac{(1 - \phi)\beta}{1 - \phi\beta} \int_0^B V(w') dF(w') = V(w_0) - \tau - \frac{\gamma'(s^*)}{\beta\pi'(s^*)},$$

$$\bar{w} = (1 - \phi\beta) \left(V(w_0) - \tau - \frac{\gamma'(s^*)}{\beta\pi'(s^*)} \right) - (1 - \phi)\beta \int_0^B V(w') dF(w').$$

(e) $\frac{\partial \bar{w}}{\partial \tau} = -(1 - \phi\beta) < 0 \Rightarrow$ the effect is negative.

Problem 2. (LS 6.3: A random number of offers per period)

An unemployed worker is confronted with a random number, n , of job offers each period. With probability π_n , the worker receives n offers in a given period, where $\pi_n \geq 0$ for $n \geq 1$, and $\sum_{n=1}^N \pi_n = 1$ for $N < +\infty$. Each offer is drawn independently from the same distribution $F(w)$. Assume that the number of offers n is independently distributed across time. The worker works forever at wage w after having accepted a job and receives unemployment compensation of c during each period of unemployment. He chooses a strategy to maximize $\mathbb{E} \sum_{t=0}^{\infty} \beta^t y_t$, where $y_t = c$ if he is unemployed, $y_t = w$ if he is employed.

Let $V(w)$ be the value of the objective function of an unemployed worker who has best offer w in hand and who proceeds optimally. Formulate the Bellman equation for this worker.

Solution:

$$V(w) = \max \left\{ \frac{w}{1 - \beta}, c + \sum_{n=1}^N \pi_n \beta \int V(w') d(F^n)(w') \right\}.$$

In effect, the worker is confronted with a lottery with probabilities π_n over distributions $F^n(w)$, from which he will sample next period. Here w is the highest offer in hand.